

# **Bond Case Briefs**

*Municipal Finance Law Since 1971*

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## **Deloitte: A fresh Look at M&A's Role in Power and Utilities.**

Deloitte Center for Energy Solutions  
Evaluating M&A through a changing utility lens  
A fresh look at M&A's role in power and utilities

Marketplace dynamics are transforming the power and utilities industry, reshaping business models and prompting companies to re-evaluate their strategies. As the lens through which power and utility companies view their strategic options shifts, merger and acquisition (M&A) stands out as one of the more compelling and expedient strategies for delivering value and managing strategic risks to the business. The new lens reveals expanded opportunities for win-win scenarios that benefit both customers and shareholders.

Read *Evaluating M&A through a changing utility lens: A fresh look at M&A's role in power and utilities* to learn:

- How macroeconomic drivers have affected M&A for power and utility companies.
- How power and utility companies can leverage M&A to mitigate enterprise risks, take advantage of new opportunities, and deliver more value to customers.
- What important benefits, in addition to cost savings, can arise from successful M&A transactions.
- How utility companies can work with regulators to develop new constructs in the face of the industry's inevitable transformation.

[Download the report](#) to learn more about how M&A can help companies execute critical elements of corporate strategy, while simultaneously benefitting customers and shareholders.