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Examining the Local Value of Economic Development Incentives: Evidence From Four US Cities.

Every year local and state governments in the United States expend tens of billions of dollars on economic development incentives. Under intense pressure to deliver economic opportunity, policymakers utilize incentives to encourage private sector firms to create jobs, invest in communities, and strengthen local industries. Drawing on a detailed literature review and a unique analysis of economic development transactions in four U.S. cities (**Cincinnati**, **Indianapolis**, **Salt Lake County**, and **San Diego**), this report advances a framework for inclusive economic development to help leaders analyze and evolve their incentive policies.

[Executive Summary](#)

[Full Report](#)

The Brookings Institute

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