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## **Salesforce Meets FedRAMP Compliance for SaaS, PaaS.**

**Just in time for federal agencies' deadline to meet a new set of cloud security standards, Salesforce announced today that its cloud offerings are Federal Risk and Authorization Management Program-ready.**

On June 5, federal agencies using cloud systems will be required to meet Federal Risk and Authorization Management Program (FedRAMP) security standards for these systems. While the program was designed to create a standardized system to ensure the security of cloud deployments, it has put much strain on agencies and vendors as they worked to meet the deadline. But on May 30, eight days before the deadline, Salesforce announced that it is the first vendor to offer FedRAMP approved services for both platform-as-a-service (PaaS) and software-as-a-service (SaaS).

"What's significant for our government customers is that we're really now offering [them] a choice when they leverage Salesforce," said David Rey, senior vice president of public sector for Salesforce. "They can use our No. 1 customer relationship management software on our platform, or they can leverage our world class Salesforce1 platform to do their own custom development to build their applications to reach their employees and the citizens in a whole new way."

This announcement is one that Salesforce's government customers have been looking forward to, Rey said, noting that it's also an opportunity for them to attract new business. "[The] Salesforce1 platform is really like the next generation systems platform for connecting government,"