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[Mesirow's First Female CEO Is Keen to Grow Muni-Bond Business.](#)

- **The firm is the 24th-biggest muni underwriter so far this year**
- **Banks are reckoning with a drop in state and local debt sales**

Natalie Brown, the new chief executive officer of Mesirow Financial Holdings Inc., said the firm is looking to expand its presence in the \$4 trillion municipal-bond market.

The Chicago-based financial services firm has hired seven municipal-market specialists since 2021, including four bankers. It is ranked as the 24th-biggest underwriter of long-term state and local debt so far in 2022, up one slot from last year, according to data compiled by Bloomberg.

"We will certainly continue to strategically add headcount in public finance, and in municipal sales and trading," she said in an interview on Bloomberg Intelligence's muni podcast hosted by Eric Kazatsky.

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Bloomberg Markets

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