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[Capital One Announces Two Executive Hires for Municipal Lending.](#)

Capital One announced that Mark Killingsworth and Mark Brown have joined Capital One Public Funding as Senior Vice Presidents. In these roles, Killingsworth and Brown will be responsible for originating municipal transactions for Capital One's direct lending portfolio.

"We are excited to expand our senior leadership bench with these two strategic hires who will allow us to continue our specialized focus on state and local government transactions," Jonathan Lewis, president of Capital One Public Funding, LLC said. "Mark and Mark are experienced originators with deep relationships throughout the industry. Their access to additional pathways for new business is a perfect complement to our existing strategy. We're thrilled to have them join the team."

Capital One Public Funding, LLC—a subsidiary of Capital One, National Association—focuses on the direct lending segment of the public finance market. Formed in 2004, the team has grown its portfolio to more than \$7 billion, including transactions to large and small state and local governmental borrowers across the U.S.

Killingsworth and Brown come to Capital One from Crews & Associates, Inc., of Little Rock, Arkansas. At Crews, Killingsworth was involved in the origination and syndication of public finance transactions nationally, from business development to credit underwriting and investor distribution.

"COPF is a known leader in the universe of municipal transactions," Killingsworth said. "I'm excited to join this dedicated team as they continue to execute their strategic objectives for this business."

Brown previously had a 25-year career as an investment banker at Crews and Associates, where he focused on sourcing municipal leases and private placement transactions and developing funding partner relationships with energy, transportation and equipment companies that contract with state and local governments.

"COPF is an established group and I'm pleased to join the team," Brown said. "I look forward to hitting the ground running and helping the team continue to grow the portfolio."

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