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Revenue Policies: GFOA In-Person Training

January 23, 2024 | 8:30 a.m.-4:30 p.m. ET

Grand Hyatt DC
1000 H Street
Washington, District Of Columbia

Details:

When we talk about developing a budget that supports a thriving community, we often spend most of our time and energy thinking about the expenditure side of the equation: what are the local government's priorities and goals and how much is it going to spend to achieve those goals? The revenue side of the equation is just as important to building a strong financial foundation that supports a thriving community, though. In this course, learn how to evaluate your local government's revenue portfolio using the five pillars of the Financial Foundations Framework.

Please note that this course is *not* focused on the technical aspects of forecasting revenue.

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