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GFOA: Avoiding a Fiscal Cliff

Like many local governments, the County of San Diego Assessor / Recorder / County Clerk's Office faced mounting financial pressure due to rising costs, staffing challenges, and declining revenue from real estate transaction fees. What could have been a fiscal crisis became an opportunity for transformation.

In this *Government Finance Review* article, learn how the office responded with strategic changes that turned short-term strain into long-term improvement.

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