Bond Case Briefs

Municipal Finance Law Since 1971

Intro Public-Private Partnership (P3) Finance Course.

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Interest in Public-Private Partnership (P3) financing is growing, especially with an increased federal investment in infrastructure. Several state and local agencies have used P3 to finance real estate developments, schools, parking garages, public transit, affordable housing, water facilities, and more. The **Intro Public-Private Partnership (P3) Finance Course** examines this development finance model with a focus on how development finance agencies can adopt P3 principles to address a variety of projects.

This course will cover basic P3 concepts, key characteristics and drivers, key players involved in transactions, asset valuation, contract negotiation, risk assessment, revenue stream development, and feasibility analysis. In addition, P3 projects from across the country will be highlighted, and P3 experts will analyze the successful elements in each deal.

This course qualifies for the CDFA Training Institute's Development Finance Certified Professional (DFCP) Program. Join us online and start down the road to personal and professional advancement today.

Course Objectives

- Learn the fundamental concepts of P3 transactions and the partners involved
- Examine the common characteristics of P3 projects
- Gain a greater understanding of the legislative and regulatory environment for P3s
- Learn about the various debt and equity structures in P3 deals
- Develop contract negotiation and risk management skills
- Review best practices and case studies that can be implemented in your community
- Hear about unique P3 models and creative uses of this tool

Topics Covered

- Basics of public-private partnerships
- Key players involved in a P3 deal
- Market, feasibility, and financial analyses
- Asset monetization and availability payments
- Asset valuation and revenue stream development
- Contract negotiation and typical terms of a P3 agreement
- Bankability, construction, and performance risks

Who Should Attend?

- Bond Issuers
- Economic Development Professionals
- Community Development Professionals

- P3 Practitioners
- Broker/Dealers and Underwriters
- Elected Officials
- Government and Nonprofit Finance Officers
- Attorneys
- Accountants
- Financial Advisors

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